

Message Text

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PAGE 01 SEOUL 02137 160758Z

ACTION EA-09

INFO OCT-01 ISO-00 EB-08 OMB-01 TRSE-00 SS-15 NSC-05 L-03

INR-07 CIAE-00 SP-02 /051 W

-----161344Z 054149 /42

R 160730Z MAR 77

FM AMEMBASSY SEOUL

TO SECSTATE WASHDC 2681

LIMITED OFFICIAL USE SEOUL 2137

EA PASS AMBASSADOR SNEIDER

EO 11652: NA

TAGS: EGEN KS

SUBJ: DU PONT ORLON LICENSING PROPOSAL

REF: SEOUL 1786

1. ECON COUNSELOR MET AGAIN WITH MINISTER OF COMMERCE
CHANG YIE JOON ON MARCH 15 ABOUT DU PONT'S PROPOSAL.

2. MINISTER SAID ROKG WOULD AS EXTRAORDINARY MEASURE
LICENSE IMPORT OF 3,000 TONS OF DRY PROCESS ACRYLIC
FIBER IN 1977, 1,500-2,000 TONS TO BE BY CHONBANG,
DU PONT'S AGENT HERE, AND BALANCE BY MEMBERS OF FIBER USERS
GROUP (OF WHICH CHONBANG IS NOT A MEMBER).

3. ON THE BASIS OF THIS COMMITMENT, ECON COUNSELOR
AGREED TO COMMUNICATE ROKG'S PROPOSAL WITH DU PONT
AND ITS DESIRE TO DISCUSS IT WITH DU PONT ASAP.

4. ECON CONSELOR REACHED WILLIAM D. STENBORG, MANAGER,
TECHNOLOGY MARKETING, DU PONT'S INTERNATIONAL DEVELOPMENT AND
OPERATIONS DIVISION, ON MARCH 16. AS ANTICIPATED, STENBORG
THOUGHT THE ROKG'S COUNTERPROPOSAL WOULD FACE TOUGH GOING,
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BECAUSE OF THE INVOLVEMENT OF EXISTING ACRYLIC MAKERS, HANIL AND
TAE KWANG, JAPANESE LICENSEES. STENBORG SPECIFICALLY INDICATED
THEIR CONCERN TO PROTECT PROPRIETARY PROCESS INFORMATION FROM THE
JAPANESE. HE INDICATED THAT HE WOULD BE UNABLE TO COME TO
KOREA BEFORE 5-6 WEEKS, IF HIS SUPERIORS WOULD AUTHORIZE IT AT
ALL. ECON COUNSELOR REITERATED DESIRABILITY OF AT LEAST DISCUSSING
THE MATTER WITH THE ROKG AT AN EARLY DATE.

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: MEETINGS, IMPORT LICENSES, BUSINESS FIRMS, MEETING REPORTS
Control Number: n/a
Copy: SINGLE
Sent Date: 16-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977SEOUL02137
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770090-0209
Format: TEL
From: SEOUL
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770354/aaaabvpl.tel
Line Count: 63
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 45e780b7-c288-dd11-92da-001cc4696bcc
Office: ACTION EA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 77 SEOUL 1786
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 15-Mar-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3093375
Secure: OPEN
Status: NATIVE
Subject: DU PONT ORLON LICENSING PROPOSAL
TAGS: EGEN, KS, US, DU PONT, (CHANG YIE JOON)
To: STATE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/45e780b7-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
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